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Abstract

Abstract of approximately 300 words, summarizing the main aim(s), methodology, findings and conclusions of the research.

KEY WORDS

Maximum of 5 keywords

FULL TEXT – TITLE OF THE PAPER/WORK

Abstract

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* Negotiation research spans many disciplines (Thompson 1990).
* This result was later contradicted by Becker and Seligman (1996).
* This effect has been widely studied (Abbott 1991; Barakat et al. 1995; Kelso and Smith 1998; Medvec et al. 1999).

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* Book

Calfee, R. C., & Valencia, R. R. (1991). APA guide to preparing manuscripts for journal publication. Washington, DC: American Psychological Association.

* Book chapter

O’Neil, J. M., & Egan, J. (1992). Men’s and women’s gender role journeys: Metaphor for healing, transition, and transformation. In B. R. Wainrib (Ed.), Gender issues across the life cycle (pp. 107–123). New York: Springer.

* Online document

Abou-Allaban, Y., Dell, M. L., Greenberg, W., Lomax, J., Peteet, J., Torres, M., & Cowell, V. (2006). Religious/spiritual commitments and psychiatric practice. Resource document. American Psychiatric Association. http://www.psych.org/edu/other\_res/lib\_archives/archives/200604.pdf. Accessed 25 June 2007.

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